

# London Offices Spotlight



Q4 2025

A quarterly snapshot of the London office market.

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# London Overview



## Key Themes

**1.**

2025 take-up reached 12.1m sq ft, 8.2% above the long-term average.

**2.**

London vacancy has fallen by 40bps to 8.6% and could drop to 7.6% - the long-term average – if space under offer completes.

**3.**

Investment volumes see best quarter since Q1 2022, with further momentum likely with £3.1bn under offer.

# Submarket Key Indicators

| Submarkets             | New/Refurb Vacancy Rate | Vacancy Rate | Prime Rent | Quarterly Change | Rent Free Periods (Months) |
|------------------------|-------------------------|--------------|------------|------------------|----------------------------|
| Aldgate/Whitechapel    | 5.3%                    | 11.2%        | £57.50     | ◀▶               | 27                         |
| City Core              | 3.7%                    | 6.2%         | £102.50    | ▲                | 24-27                      |
| Clerkenwell/Farringdon | 10.1%                   | 16.3%        | £92.50     | ◀▶               | 24                         |
| Midtown                | 4.0%                    | 6.6%         | £85.00     | ◀▶               | 27                         |
| Southbank Core         | 7.7%                    | 9.6%         | £90.00     | ◀▶               | 24-27                      |
| Vauxhall/Battersea     | 17.8%                   | 18.8%        | £60.00     | ◀▶               | 24-27                      |
| Canary Wharf           | 4.9%                    | 9.7%         | £57.50     | ◀▶               | 27-30                      |
| Rest of Docklands      | 4.8%                    | 6.0%         | £32.50     | ◀▶               | 30                         |
| Stratford              | 20.2%                   | 28.7%        | £48.50     | ◀▶               | 27                         |
| Bloomsbury             | 4.7%                    | 8.4%         | £82.50     | ◀▶               | 24-27                      |
| Fitzrovia              | 8.0%                    | 13.3%        | £97.50     | ▲                | 24                         |
| King's Cross/Euston    | 5.8%                    | 6.2%         | £95.00     | ▲                | 24-27                      |
| Knightsbridge/Chelsea  | 11.9%                   | 14.8%        | £102.50    | ◀▶               | 24-27                      |
| Marylebone             | 3.8%                    | 5.6%         | £115.00    | ▲                | 24                         |
| Paddington             | 3.7%                    | 5.3%         | £85.00     | ◀▶               | 24-27                      |
| Soho                   | 4.3%                    | 5.5%         | £100.00    | ◀▶               | 24                         |
| Strand/Covent Garden   | 7.9%                    | 10.4%        | £92.50     | ▲                | 24-27                      |
| Victoria               | 3.6%                    | 4.3%         | £92.50     | ◀▶               | 24-27                      |
| West End Core          | 3.8%                    | 5.6%         | £185.00    | ▲                | 21                         |
| White City             | 9.1%                    | 14.1%        | £57.50     | ◀▶               | 24-27                      |

## Pre-let space under construction

26.2%

City & Southbank



0.0%

Docklands & Stratford



34.8%

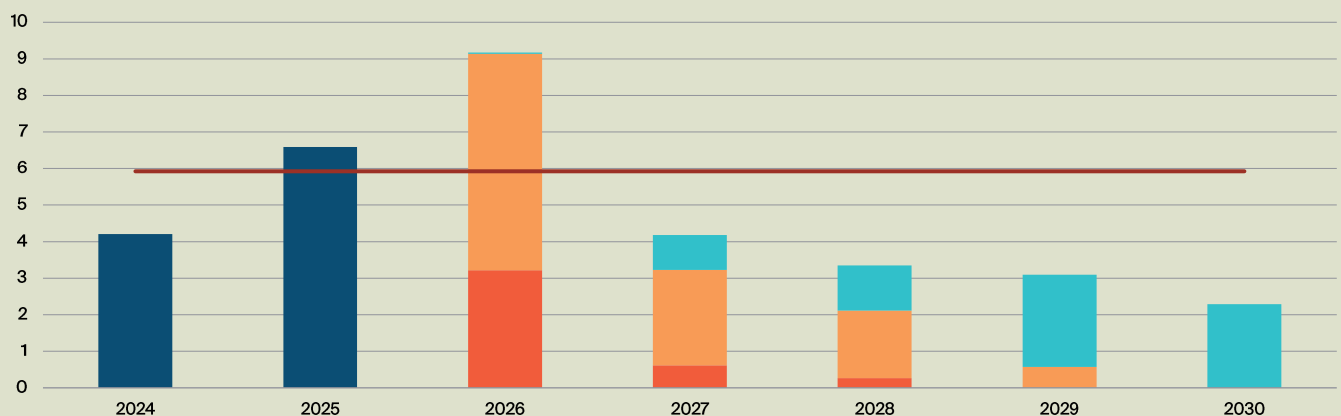
West End



## London - Development Pipeline

m sq ft

■ Completions
■ U/C Pre-let
■ U/C Speculative
■ Potential - Most Likely
— Take-up - New/Refurb Long-term Average



Source: Knight Frank Insight

# City & Southbank Overview

| LEASING MARKET          |         |         |         |         |         | % Change |       | Long-term average |
|-------------------------|---------|---------|---------|---------|---------|----------|-------|-------------------|
| m sq ft, % of stock     | 2024 Q4 | 2025 Q1 | 2025 Q2 | 2025 Q3 | 2025 Q4 | 3M       | 12M   |                   |
| Take-up                 | 2.10 m  | 1.48 m  | 2.09 m  | 1.57 m  | 2.02 m  | 28.9%    | -3.9% | 1.55 m            |
| Availability            | 13.49 m | 12.76 m | 12.64 m | 13.54 m | 12.84 m | -5.2%    | -4.8% | 10.07 m           |
| Total Under Offer       | 2.15 m  | 1.52 m  | 2.59 m  | 1.53 m  | 2.17 m  | 41.8%    | 0.9%  | -                 |
| Vacancy Rate*           | 9.6%    | 9.0%    | 8.8%    | 9.4%    | 8.9%    | -0.5%    | -0.7% | 7.6%              |
| New/Refurb Vacancy Rate | 5.6%    | 4.9%    | 4.9%    | 5.5%    | 5.8%    | 0.3%     | 0.2%  | 4.0               |
| Active Requirements     | 4.78 m  | 5.10 m  | 4.49 m  | 6.12 m  | 7.56 m  | 23.5%    | 58.1% | 4.59 m            |

\* difference from previous quarter/year

| Building                                   | Sq ft   | Occupier                    | Rent (PSF)        |
|--|---------|-----------------------------|-------------------|
| One Exchange Square, 175 Bishopsgate, EC2M | 152,128 | Gibson, Dunn & Crutcher LLP | £101.00 - £112.50 |
| One Exchange Square, 175 Bishopsgate, EC2M | 102,828 | FTI Consulting              | £80.00 - £92.50   |
| St Martins Court, 10 Paternoster Row, EC4M | 101,707 | London Stock Exchange Plc   | Confidential      |
| One Leadenhall, EC3V                       | 91,929  | Ripple                      | £125.00-£150.00   |
| One Exchange Square, 175 Bishopsgate, EC2M | 83,346  | Pacific Life Re Limited     | £94.00 - £95.00   |

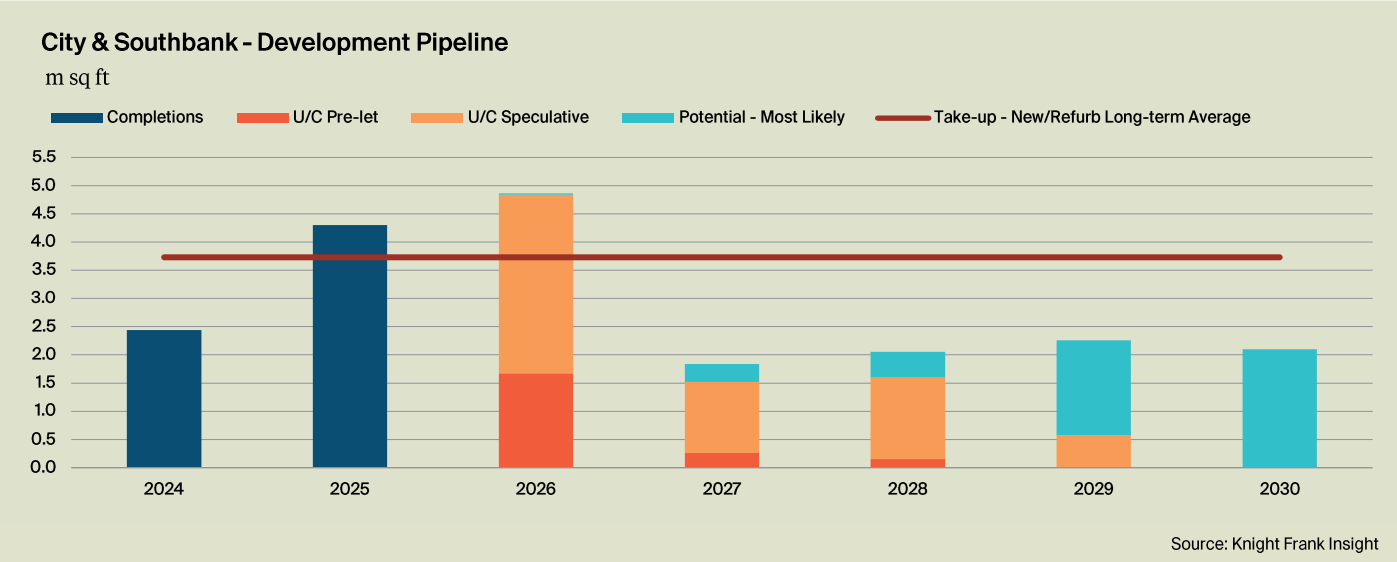
Knight Frank deals

| INVESTMENT MARKET |         |         |         |         |         | % Change |        | Long-term average |
|-------------------|---------|---------|---------|---------|---------|----------|--------|-------------------|
| £bn, % per annum  | 2024 Q4 | 2025 Q1 | 2025 Q2 | 2025 Q3 | 2025 Q4 | 3M       | 12M    |                   |
| Turnover          | 0.73 bn | 0.97 bn | 1.11 bn | 0.40 bn | 1.79 bn | 350.4%   | 147.1% | 1.67 bn           |
| Availability      | 1.28 bn | 1.99 bn | 1.56 bn | 1.28 bn | 1.15 bn | -10.4%   | -10.4% | 2.69 bn           |
| Under Offer       | 0.94 bn | 0.56 bn | 0.99 bn | 1.79 bn | 1.20 bn | -32.8%   | 28.3%  | 1.35 bn           |
| Yield*            | 5.25%   | 5.25%   | 5.25%   | 5.25%   | 5.25%   | 0.00%    | 0.00%  | 4.49%             |

\* percentage point difference from previous quarter/year

| Building                         | Price (m) | Capital value (PSF) | Yield | Purchaser                                  |
|----------------------------------|-----------|---------------------|-------|--|
| 70 St Mary Axe, EC3A             | £331m     | £1,049              | 5.85% | Capreon<br>Hayfin Capital Management LLP   |
| London Fruit & Wool Exchange, E1 | £315m     | £983                | 6.00% | Norges Bank                                |
| Holborn Place, EC1N              | £275m     | £953                | -     | PSP Investments (increased existing stake) |
| Park House, EC2M                 | £186m     | £957                | 5.72% | Enka Properties (UK) Limited               |
| Worship Square, EC2A             | £178m     | £1,276              | 6.00% | Hines                                      |

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# Docklands & Stratford Overview

| LEASING MARKET          |         |         |         |         |         | % Change |        | Long-term average |
|-------------------------|---------|---------|---------|---------|---------|----------|--------|-------------------|
| m sq ft, % of stock     | 2024 Q4 | 2025 Q1 | 2025 Q2 | 2025 Q3 | 2025 Q4 | 3M       | 12M    |                   |
| Take-up                 | 0.08 m  | 0.17 m  | 0.37 m  | 0.30 m  | 0.44 m  | 46.8%    | 475.1% | 0.19 m            |
| Availability            | 3.74 m  | 3.87 m  | 3.21 m  | 3.28 m  | 2.91 m  | -11.2%   | -22.1% | 2.77 m            |
| Total Under Offer       | 0.18 m  | 0.24 m  | 0.36 m  | 0.28 m  | 0.45 m  | 60.7%    | 150.0% | -                 |
| Vacancy Rate*           | 14.6%   | 15.2%   | 12.6%   | 12.8%   | 11.4%   | -1.4%    | -3.2%  | 11.0%             |
| New/Refurb Vacancy Rate | 8.0%    | 7.9%    | 7.2%    | 7.3%    | 6.8%    | -0.5%    | -1.2%  | 4.9%              |
| Active Requirements     | 0.46 m  | 0.45 m  | 0.28 m  | 0.52 m  | 0.07 m  | -87.2%   | -85.4% | 0.49 m            |

\* percentage point difference from previous quarter/year

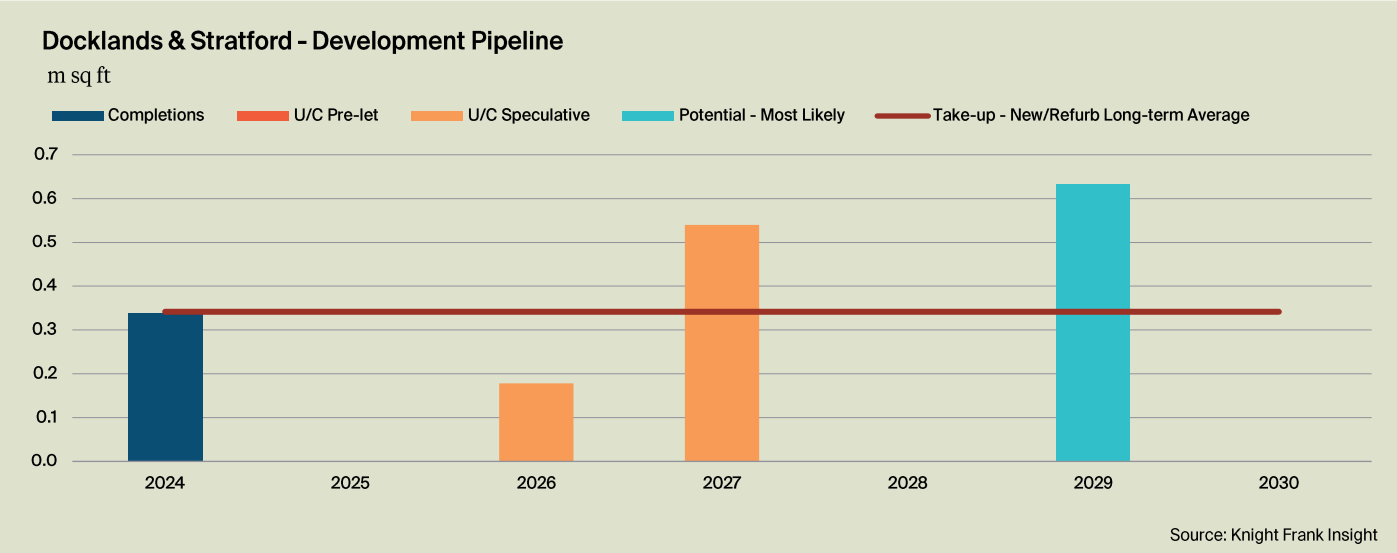
## KEY LEASING DEALS

| Building                                 | Sq ft   | Occupier                                    | Rent (PSF) |
|--|---------|---|------------|
| 1 Canada Square, E14                     | 300,000 | Visa  | N/A        |
| 1 Stratford Place, E20                   | 20,487  | AXA Insurance UK PLC                        | N/A        |
| 1 Westferry Circus, E14                  | 19,453  | The University of Wales Trinity Saint David | £32.50     |
| 1 Canada Square, E14                     | 18,533  | Begbies Traynor                             | £58.50     |
| Sierra Quebec Bravo, 189 Marsh Wall, E14 | 15,502  | iFAST Global Bank Limited                   | £36.00     |

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| INVESTMENT MARKET |         |         |         |         |         | % Change |       | Long-term Average |
|-------------------|---------|---------|---------|---------|---------|----------|-------|-------------------|
| £bn, % per annum  | 2024 Q4 | 2025 Q1 | 2025 Q2 | 2025 Q3 | 2025 Q4 | 3M       | 12M   |                   |
| Turnover          | 0.00 bn | 0.00 bn | 0.00 bn | 0.00 bn | 0.00 bn | 0.0%     | -     | 0.11 bn           |
| Availability      | 0.27 bn | 0.00 bn | 0.00 bn | 0.00 bn | 0.33 bn | -        | 23.1% | 0.07 bn           |
| Under Offer       | 0.00 bn | 0.27 bn | 0.28 bn | 0.01 bn | 0.00 bn | -100.0%  | -     | 0.03 bn           |
| Yield*            | 7.50%   | 7.50%   | 7.50%   | 7.50%   | 7.50%   | 0.00%    | 0.00% | 5.50%             |

\* percentage point difference from previous quarter/year





# West End Overview

## LEASING MARKET

| m sq ft, % of stock     | 2024 Q4 | 2025 Q1 | 2025 Q2 | 2025 Q3 | 2025 Q4 | % Change |        | Long-term average |
|-------------------------|---------|---------|---------|---------|---------|----------|--------|-------------------|
|                         |         |         |         |         |         | 3M       | 12M    |                   |
| Take-up                 | 1.11 m  | 0.90 m  | 1.07 m  | 0.84 m  | 0.85 m  | 0.4%     | -23.6% | 1.04 m            |
| Availability            | 6.68 m  | 7.14 m  | 7.41 m  | 7.10 m  | 7.27 m  | 2.3%     | 8.9%   | 6.14 m            |
| Total Under Offer       | 1.05 m  | 0.66 m  | 0.87 m  | 0.91 m  | 0.75 m  | -17.6%   | -28.6% | -                 |
| Vacancy Rate*           | 7.0%    | 7.5%    | 7.7%    | 7.4%    | 7.5%    | 0.1%     | 0.5%   | 6.7%              |
| New/Refurb Vacancy Rate | 4.8%    | 5.4%    | 5.7%    | 5.4%    | 5.5%    | 0.1%     | 0.7%   | 3.1%              |
| Active Requirements     | 1.65 m  | 2.04 m  | 1.92 m  | 1.93 m  | 1.96 m  | 1.6%     | 19.1%  | 2.07 m            |

\* difference from previous quarter/year

## KEY LEASING DEALS

| Building                                      | Sq ft   | Occupier                | Rent (PSF)       |
|---|---------|-------------------------|------------------|
| 1 Hanover Street, W1S                         | 123,968 | Ares Management Limited | £179.50 (blend)  |
| Whiskey Sierra, 20 Whitfield Street, W1T      | 42,099  | Dr. Martens             | £97.50 (blend)   |
| 9 Cavendish Square, W1G                       | 29,069  | Engineers Gate          | £57.50 - £130.00 |
| Endeavour House, 189 Shaftesbury Avenue, WC2H | 26,521  | Runway East Limited     | £61.50           |
| Paddington Square, 31 London Street, W2       | 25,072  | Centrica Plc            | £85.00           |

Knight Frank deals

## INVESTMENT MARKET

| £bn, % per annum | 2024 Q4 | 2025 Q1 | 2025 Q2 | 2025 Q3 | 2025 Q4 | % Change |       | Long-term average |
|------------------|---------|---------|---------|---------|---------|----------|-------|-------------------|
|                  |         |         |         |         |         | 3M       | 12M   |                   |
| Turnover         | 1.23 bn | 1.57 bn | 0.89 bn | 1.17 bn | 1.46 bn | 24.8%    | 18.5% | 1.19 bn           |
| Availability     | 1.40 bn | 2.27 bn | 2.39 bn | 2.54 bn | 1.91 bn | -24.8%   | 74.9% | 1.80 bn           |
| Under Offer      | 0.79 bn | 1.04 bn | 1.14 bn | 1.21 bn | 1.85 bn | 52.5%    | 88.4% | 0.91 bn           |
| Yield*           | 3.75%   | 3.75%   | 3.75%   | 3.75%   | 3.75%   | 0.00%    | 0.00% | 3.58%             |

\* percentage point difference from previous quarter/year

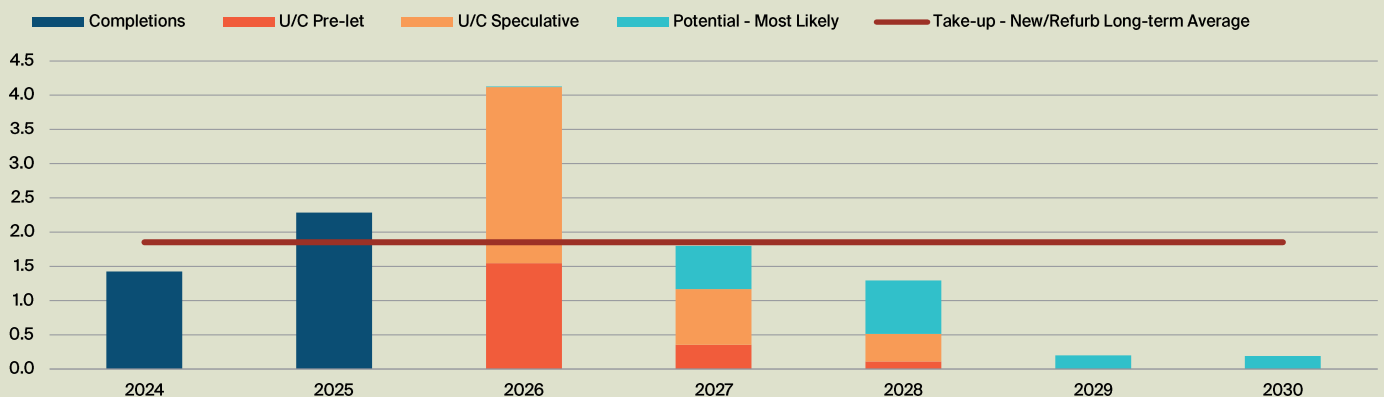
## KEY INVESTMENT DEALS

| Building                         | Price (m) | Capital value (PSF) | Yield | Purchaser                                |
|----------------------------------|-----------|---------------------|-------|--|
| 1 Newman Street, W1D             | £250m     | £2,052              | 4.48% | RLAM                                     |
| Standbrook, Old Bond Street, W1S | £119m     | £5,023              | 3.96% | Aberdeen                                 |
| EDGE, 125 Shaftesbury, WC2H      | £110m     | £430                | -     | Japanese Joint Venture                   |
| 33 St James's Square, SW1Y       | £94m      | £2,275              | -     | 3RE Capital Ventures/Aermont Capital LLP |

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## West End - Development Pipeline

m sq ft



Source: Knight Frank Insight

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We like questions. If you've got one about our research, or would like some property advice, we would love to hear from you.

**Head of London Offices**

Philip Hobley  
philip.hobley@knightfrank.com  
+44 20 7861 1192

**Chairman of London Offices**

Angus Goswell  
angus.goswell@knightfrank.com  
+44 20 7861 5150

**London Leasing**

Dan Gaunt  
dan.gaunt@knightfrank.com  
+44 20 7861 1314

Ian McCarter  
ian.mccarter@knightfrank.com  
+44 20 7861 1506

Abby Brown  
abby.brown@knightfrank.com  
+44 20 7861 1306

Katie Oliphant  
katie.oliphant@knightfrank.com  
+44 20 3967 7172

**London Lease Advisory**

James Thistle  
james.thistle@knightfrank.com  
+44 20 7861 1381

**London Development**

Andrew Tyler  
andrew.tyler@knightfrank.com  
+44 20 7861 1319

**London Capital Markets**

Jamie Pope  
jamie.pope@knightfrank.com  
+44 20 3909 6814

Nick Braybrook  
nick.braybrook@knightfrank.com  
+44 20 7861 1309

Edward Fairweather  
edward.fairweather@knightfrank.com  
+44 20 7861 1323

Oliver Sprackling  
oliver.sprackling@knightfrank.com  
+44 20 3830 8638

**London Tenant Representation**

Richard Proctor  
richard.proctor@knightfrank.com  
+44 20 7861 5159

**Flexible Office Solutions**

Amanda Lim  
amanda.lim@knightfrank.com  
+44 20 3826 0661

**Valuation & Advisory**

Simon Gillespie  
simon.gillespie@knightfrank.com  
+44 20 7861 1292

**London Research**

Shabab Qadar  
shabab.qadar@knightfrank.com  
+44 20 7861 1234

Chris Dunn  
christopher.dunn@knightfrank.com  
+44 20 3750 3289

Bryndis Sadler  
bryndis.sadler@knightfrank.com  
+44 20 7861 1571

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**General Note**

This report has been prepared by Knight Frank Insight, the research and consultancy division of Knight Frank. Knight Frank Insight gratefully acknowledges the assistance given by the London office teams in the compilation and presentation of this material. Certain data sourced from LOD. All graph data sourced by Knight Frank.

**Technical Note**

The following criteria have been adopted in the preparation of this report.

- |   |  |  |
|---|--|--|
| <p>i. All floorspace figures quoted in this report refer to sq ft net.</p> <p>ii. Take-up figures refer to space let, pre-let, or acquired for occupation during the quarter.</p> | <p>iii. Availability refers to all space available for immediate occupation, plus space still under construction which will be completed within six months and which has not been let.</p> <p>iv. Availability and take-up are classified into three grades: New/refurbished: Space under construction which is due for completion within six months or space which is currently on the market and is either new or completely refurbished. Second-hand A Grade: Previously occupied space with air-conditioning. Second-hand B Grade: Previously occupied space without air-conditioning.</p> <p>v. Demand figures quoted in this report refer to named requirements for over 10,000 sq ft.</p> | <p>vi. Under construction figures quoted in this report refer to developments of over 20,000 sq ft which are currently underway. They do not include properties undergoing demolition.</p> <p>vii. Investment figures quoted in this report refer to accommodation where the majority of income/potential income is from office usage and comprises transactions of £1 m and above.</p> <p>viii. The data includes standing investments, site purchases and funding transactions.</p> <p>ix. This report is produced to standard quarters. Quarter 1: January 1 – March 31, Quarter 2: April 1 – June 30, Quarter 3: July 1 – September 30, Quarter 4: October 1 – December 31</p> |
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