



RUSSIA AND CIS DESK

Knight Frank

We have a dedicated team based in our London headquarters at 55 Baker Street covering our database of active buyers in Russia and CIS.

The economic strength of the country is reflected in the fact that the Bank of Russia is the third largest holder of currency and gold reserves in the world after China and Japan.

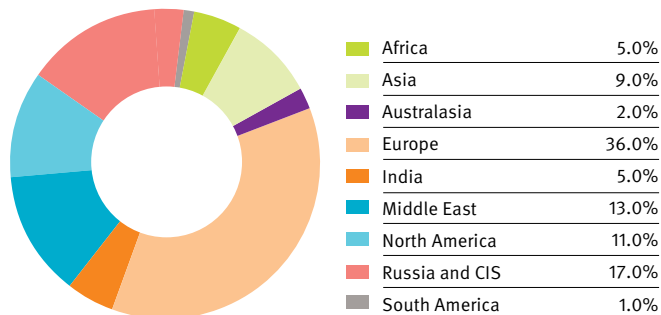
We have more than 12 years' experience in dealing with the Russia market. With three offices in Russia, Moscow, St Petersburg and Kiev, and a dedicated Russia & CIS department in London, we are perfectly placed to match your property with a potential buyer in a population of nearly 280 million. Our unique global database covers all residential offices including Moscow, St Petersburg, Kiev and all potential buyers can be contacted within 24 hours, channelled through our dedicated desk in London working with the Russian-based teams.

Russia and CIS (Commonwealth of Independent States)





Last year 17% of Knight Frank’s buyers purchasing property in London were from Russia and CIS.



We have a dedicated database of over 300 active Russian buyers and communicate with this ideal target audience for your property regularly through Russian e-newsletters. Over the last four years we have sold to more than 100 Russian buyers. Our name (and therefore our clients’ properties) is the best known in Russia of all European real estate agents. As a result we are able to introduce your property quicker and to more potential purchasers than any other firm.

We regularly advertise in the key publications in Russia to gain maximum exposure for your property:

- ◆ Top Property Magazine
- ◆ Vedomosti
- ◆ Homes Overseas
- ◆ Kommersant
- ◆ RBC
- ◆ Forbes
- ◆ Mir I Dom International



Elena Norton
 Partner
 Head of Russia and CIS Desk
 Central office Knight Frank LLP, London
 A member of RICS (Royal Institute of Chartered Surveyors)
 elena.norton@knightfrank.com
 T +44 (0)20 7861 5035
 KnightFrank.com/RussiaDesk

Elena Norton, heads our dedicated Russia and CIS desk in London. With more than 17 years’ property experience, Elena established the international residential department in Knight Frank’s Moscow office. She offers a bespoke and confidential service, tailored to your needs in the UK, internationally or in Russia and the CIS. Elena’s particular experience is the residential market but she has also assisted clients with commercial property and development opportunities throughout the UK and mainland Europe.