



SERVICE THAT IS SECOND TO NONE.

Knight Frank



Until the 18th December 2008, my wife and I owned the Cherrytrees Estate located in the Scottish Borders. The sale was spearheaded by your Lauder office, led by James Denne. We closed on the 21st July but missives proved somewhat problematic and were not concluded until late November, during which time the financial markets imploded. This led to a price negotiation. James was instrumental in limiting the damage and the deal was concluded. I must say the service, advice and support I received from your Lauder office, and in particular James, was excellent. **Mr & Mrs T Devereux**



We were more than impressed with the local service and support which we received from James Denne, who quite literally kept us on an even keel throughout, with humour and wit, even when the dark clouds of “credit crunch” storm clouds gathered over the UK marketplace. James made himself available to us day and night and even during the night when we phoned from Australia. Should we have property to market again, I only hope we are in James’ area, as without doubt in my opinion the person and indeed personality is far more important than the “brand” he represents. **Graham MacHarg**



In our particular case the KF partner was highly efficient, personable and nothing was ever too much trouble. Most importantly he earned the respect of the vendors and purchasers alike and consequently thoroughly earned the successful conclusion for all concerned. I have subsequently recommended and introduced the KF Lauder office to at least one other vendor which has had a similar satisfactory conclusion. **Sir Anthony & Lady Milburn**